



# Classification and protection of your sensitive documentation with SealPath

**BARLOWORLD FINANZAUTO, THE MACHINERY DISTRIBUTOR  
PROTECTS ITS CRITICAL INFORMATION WITH SEALPATH  
ENTERPRISE SAAS.**

Barloworld Finanzauto is the official distributor and after-sales service dealership for Caterpillar heavy machinery in Spain. Since it was founded in 1930 the company has grown steadily, and currently operates a nationwide network of branches and delegations. Barloworld Finanzauto consists of several business divisions: public works machinery, mining machines and construction and power generation systems (industrial and marine motors and generator sets). Today it is a solid company continuously moving forward that provides a wide variety of solutions for its customers.

**The problem:**

Barloworld Finanzauto needs to classify and protect its documents with confidential data that it manages in areas such as Human Resources, the Legal Department, etc.

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“We opted for the automatic protection of documentation in File Servers because minimising the impact of the information protection procedure on the business process was the key aspect. In this way, users protect their internal documentation by simply dragging or storing it in specific folders shared on the network”, Miguel Ángel Puente, Head of Systems and Operations Management at Barloworld Finanzauto, explains. “Documents with sensitive data are exchanged with other companies by several of our departments. We needed to be sure that the documentation in transit is encrypted when it is outside Finanzauto and that we can control who accesses it. At the time, we were also interested in the option of being able to delete documents remotely if necessary, or of stipulating an expiry date of the same”.

#### **Why SealPath Enterprise SaaS?**

“We had been looking for the right solution to protect the information that leaves the company in files formats for some time. The quick deployment of this tool is due to the minimum training time the user requires and the ease with which the technology can be used as a cloud-based service. SealPath enables corporate customisation although this does not require complex configuration on the part of the system operator. Furthermore”, Miguel Ángel Puente points out, “creating security policies for protection of folders and/or files can be done by the users themselves with a very simple interface. One feature of the use of SealPath that was extremely relevant for us is that we can cancel the access privileges to any file when it is no longer needed by the user no matter where the copy of the file happens to be.”

“All these functions of SealPath enable now provide peace of mind with respect to management of documentation containing confidential or sensitive information”, he adds. Fernando Paniagua, General Manager of the integrator Know-How Millennium and INGECOM, the exclusive wholesaler of SealPath solutions for Spain and Portugal, presented the SealPath solution and explained to his clients how it could solve their problems. “Even before the installation we performed internal concept tests with the SaaS solution from SealPath in several departments and we were extremely satisfied with the results. The ease of use and the rapid start-up were the deciding factors in our decision to opt for SealPath”.

#### **Conclusions**

“SealPath is the perfect tool to ensure effective protection of data regardless of its location (USB, disc, email, Internet, smartphone, etc.). Now, thanks to the automatic folder protection in the File Server, operation is even more transparent for users,” Miguel Ángel Puente concludes.